



CPIM: Certified in Planning & Inventory Management

(4 days seminar)



Introduction



The APICS CPIM provides candidates with the ability to understand and evaluate production and inventory activities within a company's global operations. The seminar provides individuals with the understanding to plan, execute, monitor, evaluate and improve production and inventory activities within an organization's operations by improving efficiency, maximizing technology Return on Investment and streamlining operations to address internal and external challenges and opportunities.

Seminar Content

The CPIM seminar covers all the activities related to manufacturing and inventory management within the four walls of the company. The seminar provides the body of knowledge necessary to execute, control and improve all internal operations of a company as they relate to planning throughout the planning hierarchy, from Business Planning through S&OP through Master Scheduling to Master Planning of Resources and execution of the production schedule. It covers Inventory Management throughout the planning hierarchy as well. CPIM consists of the following 8 modules:

Modul 1: Supply Chains and Strategy
Modul 2: Sales and Operations Planning
Modul 3: Demand
Modul 4: Supply

Modul 5: Detailed Schedules
Modul 6: Inventory
Modul 7: Distribution
Modul 8: Quality, Technology & Continuous Improvement

Key Learnings

Participants of the CPIM seminar

- deepen their expertise in production and inventory management
- learn to align internal activities with business objectives to optimize all activities and boost profits
- master frameworks / necessary tools to effectively plan, execute, monitor, improve internal activities
- learn methods to increase productivity, collaboration and innovation
- learn how to create a sense of duty between functional areas by implementing common understanding, vocabulary, processes and framework based on global standards
- learn how to maximize the return on investment using the systems and technologies in the enterprise

In summary, the CPIM provides participants with the necessary insights into the interplay of different areas, which tools, approaches, technologies and specifications support the achievement of supply chain goals and thus help to increase customer satisfaction and increase company profits. Furthermore, participants will learn necessary, common terms and definitions to speak a common language in supply chain environments to enable improvement and change.

Seminar Didactics

The CPIM seminar is a mix of case studies, quiz questions, interactive role play, videos, business simulations, knowledge and best practice transfer via presentation. The seminars are delivered in English and all training materials are in English as well. Exercises to repeat the content, knowledge tests and other exercises during the session and at the end of each session, ensure, that the trainer receives an immediate feedback on the knowledge transfer success. The seminar is supported by a Supply Chain business simulation called *The Fresh Connection*.

Target Audience

The CPIM seminar is designed for individuals working directly in the supply chain and in supply chain related functions, who would like to get a deeper understanding of the internal Supply Chain processes, Production and Inventory Management and the related terminology. Furthermore, the CPIM seminar is designed for all individuals who would like to get the designation Certified in Planning and Inventory Management (CPIM).

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About *The Fresh Connection*



With *The Fresh Connection* participants will be able to find lasting answers to many Supply Chain Management issues, by making strategic and tactic decisions within a Supply Chain. Learning by doing and comprehending the effects are the heart of this web-based business simulation for educational purposes, where the fruit juice company *The Fresh Connection* has got into trouble, despite its convincing products. There seems to be many weak points within the Supply Chain that the daily tasks become increasingly harder to manage. Unpredictable challenges pose big risks. Teams of four representing the roles purchasing, production, sales and supply chain have the exciting and demanding task to lead *The Fresh Connection* out of the red and to a positive Return on Investment (ROI). Participants are challenged to make the best tactical and strategic decisions for the company and experience that they not only need profound expert knowledge but also, a strong team!

Become Certified in Planning and Inventory Management (CPIM)

An official APICS exam must be taken to qualify as CPIM certified. A candidate who passes the CPIM exam will receive a personalized certificate Certified in Planning and Inventory Management and is entitled to use the acronym "CPIM" as a title.

Seminar Fees

PMI Seminar & Exam Package with 4-days Onsite Class: € 5.195,- (plus 19% VAT)

The **PMI Seminar & Exam Package** includes in detail:

- Participation in an APICS seminar with PMI (onsite)
- Lunch and refreshments at the seminar locations
- APICS training material: printed APICS Textbooks and Slidebooks
- access to the online APICS Learning System (for 1 year)
- 2 x 90 minutes online "Exam Preparation Session" in small groups
- APICS Exam Credit*
- free "Second Chance" retake exam**
- ASCM Certification Upgrade Membership (for 1 year)
- Access to the business simulation game [The Fresh Connection](#) during the training
- One-time free individual participation in a [The Fresh Connection Global PRO Challenge](#)*** (Spring Edition or Autumn Edition) + participation in the Global Final in November of each year (optional)

Discounts

When registering several participants for the same open seminar at the same place and on the same date, we offer bulk discounts on the net seminar fee. Please contact us for more information.

* Please note that after purchasing or activating your APICS exam credit, the APICS exam must be taken within a certain period of time.

** Only under certain conditions.

*** Free registration for a TFC Global PRO Challenge Edition (Spring Edition or Autumn Edition) starting within one year of the end of your PMI seminar with TFC.

Registration

Questions about organization? Please contact Ms. Christine Matzner:
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