

Young Professionals Day

Education event S&OP
(Sales & Operations Planning)

Munich: July 6, 2023

Munich: December 7, 2023

9:00 – 18:00



Eine Initiative von



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The **Fresh** Connection
THE ULTIMATE VALUE CHAIN EXPERIENCE



Concept

- 1-day education initiative for Young Professionals (3-5 years working experience) in Supply Chain, Sales, Purchasing and Production
- **Bilingual** (German and English)
- **Application of a modern Business Simulation Game**
"The Fresh Connection"



Concept

- **Real Supply Chain Challenges**
by means of an action-oriented training format.
- Participating company teams compete against each other
- **Competition** to achieve the best return on investment (ROI)
- Prize for the winning team

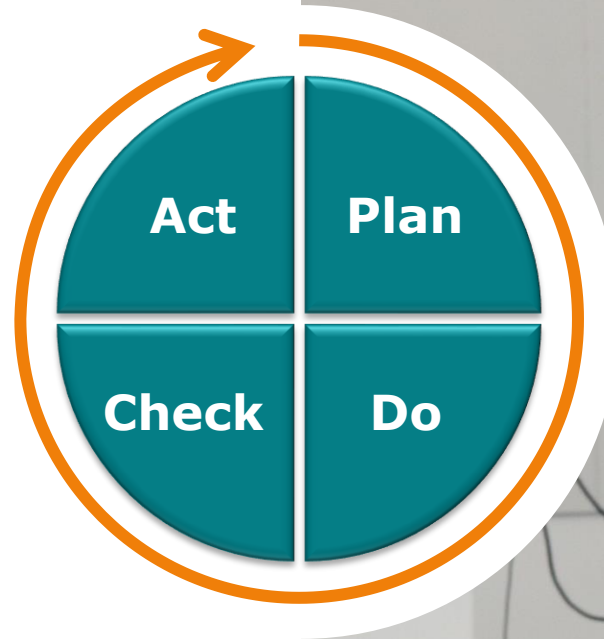


Foto: PMI

Challenges

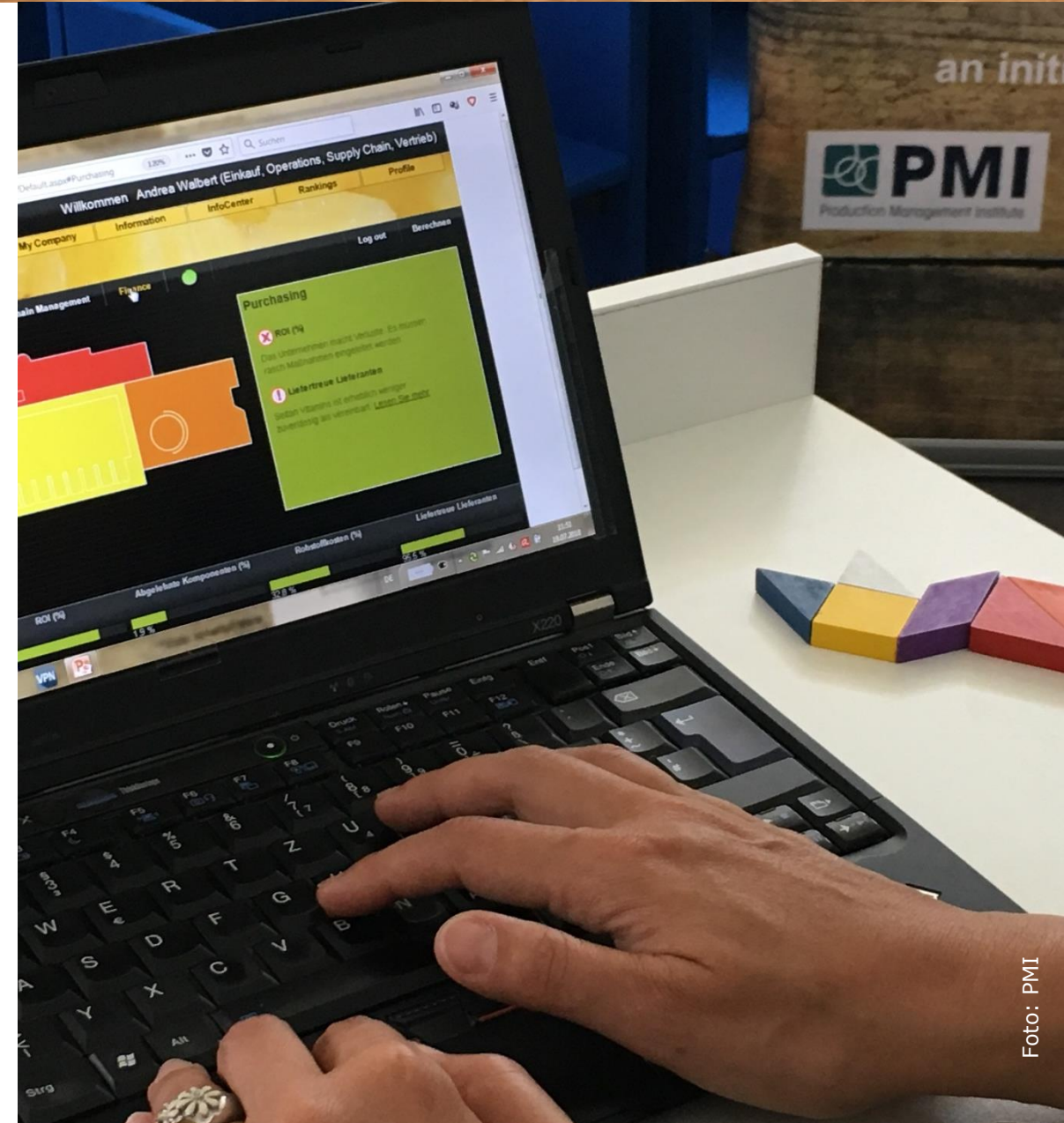
- **manage** capacity, resources and interfaces
- **experience** and use the relations between Supply Chain, Sales, Purchasing and Production
- cross-departmental **collaboration**
- **realize** the relevance of communication to make the right decisions
- correctly **analyze** available information



Foto: Sebastian Wiedmann

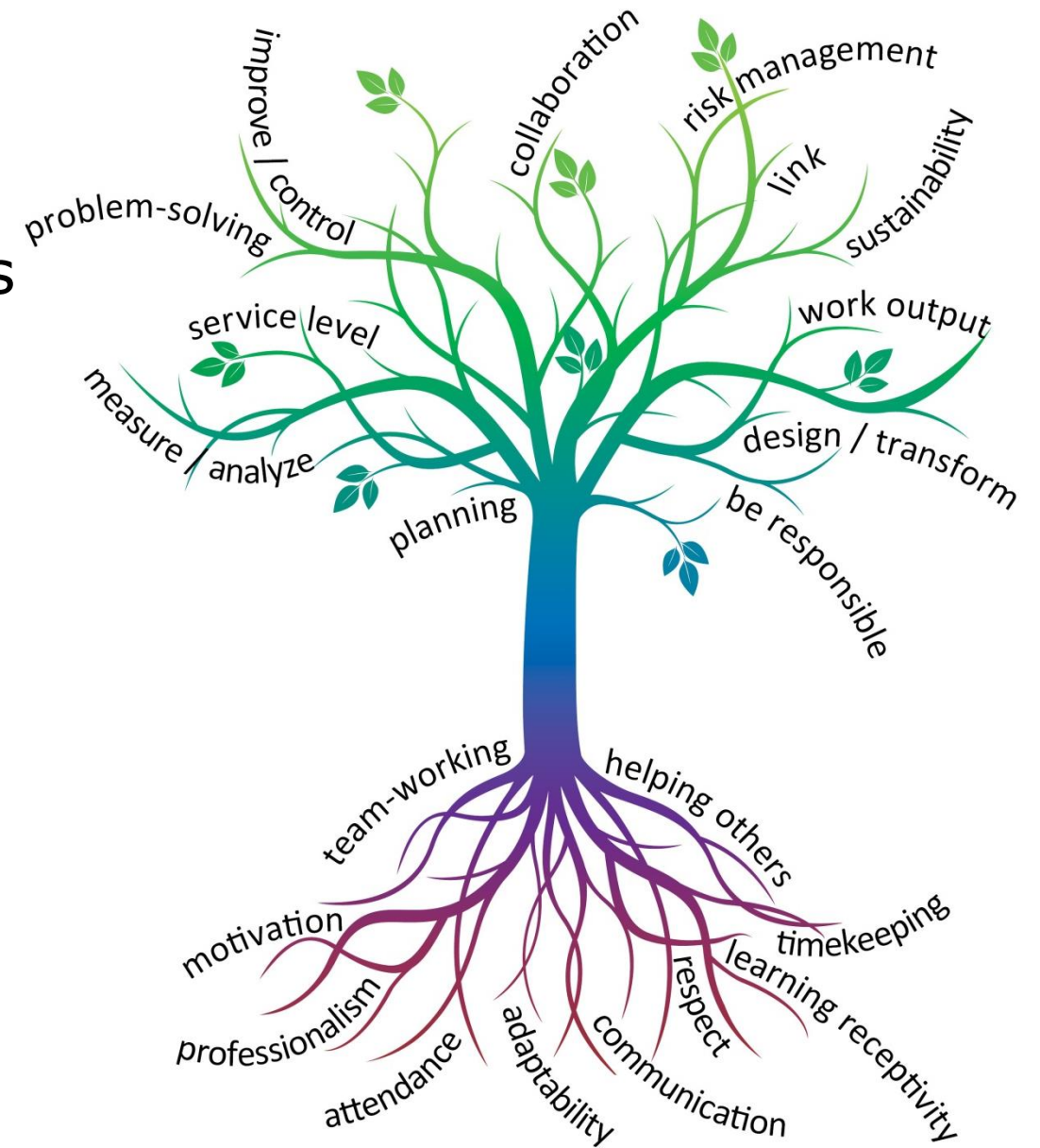
Challenges

- **determine** and **implement** potential improvements
- precociously **reveal, rate, avoid, reduce** risks and risk factors
- ensure cross-departmental and cross-functional **cooperation**
- **accountability** for the impact on the entire company due to decisions taken



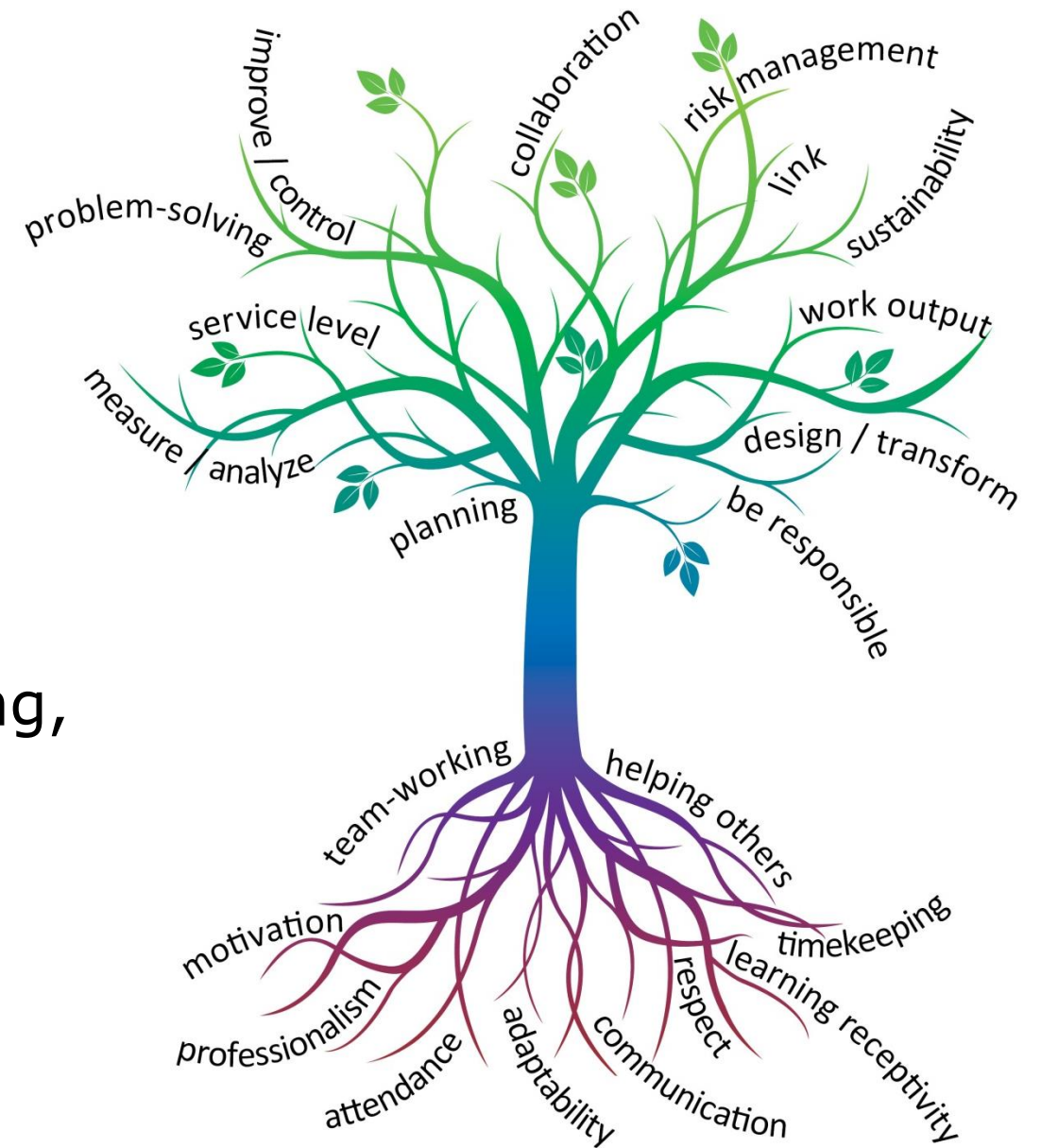
Learning success

- Make relevant Supply Chain decisions as a team
- gather and analyze data quickly
- scrutinize the importance of single goals to maximize the overall result
- Train consciously through clear role distribution in Supply Chain, Sales, Purchasing and Operations



Learning success

- prioritize important decisions under time pressure
- Develop conflict solutions
- Develop social skills
- Foster teamwork and network thinking, and highlight them as a competitive advantage
- Take team learning experiences back into the company



Schedule

- **Date:**
Thursday, July 6, 2023
Thursday, December 7, 2023
One-day event from 09:00 to 18:00,
- **Participants:**
Company teams of 3 to 4 Young Professionals,
Individual registration not possible
- **Presenter:**
Matthias Pieringer,
Chief Editor LOGISTIK HEUTE
- **Trainer:**
Andrea Walbert,
Managing Partner PMI Production Management
Institute GmbH



Offer



Costs:

- € 2,495 plus VAT per team (with at least 3 and max. 4 people)
- Optional: Debriefing, € 200 plus VAT per team

Services:

- **One-day online, bilingual training** "Young Professionals Day" on the topic of "Sales & Operations Planning (S&OP)"
- **Debriefing (optional)** of team decisions and their effects on the business simulation game – individual debriefing with every single team per WebEx after the event. The date will be agreed upon with each team individually.

Offer



Benefits:

- **Qualification** for the online competition "The Fresh Connection Global PRO Challenge", in which teams from more than 30 countries take part in the global final in November. After joining PMIs Spring or Autumn Edition teams will be invited to the **remote final** in November, where they will fight for the main prize of the Challenge:
an **executive training for the whole team**.
- The winning team receives winner **certificates**, a 1-year company **subscription** for the journal "LOGISTIK HEUTE" and a **voucher** for each team member for a LOGISTIK HEUTE workshop / seminar (12 months validity).
- All other participants receive acknowledgement of attendance certificates.

Young Professionals Day – an Initiative of



Andrea Walbert

CPIM, CSCP, PLS, CDDP, CLTD, SCOR-P
Managing Partner
PMI Production Management Institute GmbH

Fraunhoferstraße 22
82152 Planegg (Germany)
Phone: +49 (89) 857 61 46
E-Mail: andrea.walbert@pmi-m.de
www.pmi-m.de



Matthias Pieringer M.A.

Chief Editor
LOGISTIK HEUTE

HUSS-VERLAG GmbH
Joseph-Dollinger-Bogen 5
80807 Munich (Germany)
Phone: +49 (89) 323 91 215
E-Mail: matthias.pieringer@hussverlag.de
www.logistik-heute.de

**For more information and
to register go to:**

**[https://www.pmi-m.de/en/portfolio/
young-professionals-day-scm-and-logistics](https://www.pmi-m.de/en/portfolio/young-professionals-day-scm-and-logistics)**

