

# SCOR (Supply Chain Operations Reference) Model Workshop: 2-days seminar



## Introduction



SCOR was developed to assist businesses to understand, structure, and evaluate the performance of their supply chains. It was founded as a supply chain improvement methodology using process analysis, performance metrics, and best practices to improve supply chains by identifying performance gaps, guiding organizational change management, and providing the analysis needed to drive improvement programs to achieve increased levels of supply chain performance. Candidates of a SCOR training learn the major process components (Plan, Source, Make, Deliver, Return and Enable) for managing and measuring the performance of a global supply chain by implementing the APICS Supply Chain Operations Reference (SCOR) model.

## Workshop Content

This 2-day workshop has been created to respond to the needs of professionals to the Supply Chain Operations Reference (SCOR) framework and implementation body of knowledge.

The course has been specifically designed to provide all types of professionals involved in Supply Chains with:

- Foundation knowledge of the new version 13 of the SCOR Model framework (new version is released in September 2022).
- An understanding of how a supply chain performance team would utilize SCOR in an improvement program.
- A comprehensive outline of the phases of a typical SCOR improvement program.

Completing the SCOR workshop will greatly improve participants' knowledge and ability to utilize the SCOR framework and body of knowledge as they embark on their own supply chain improvement programs.

## Key Learnings

Through classroom discussion and practical, hands-on exercises participants will be able to:

- Understand the origins and goals of the SCOR framework
- Understand the structure of the SCOR sourcebook
- Work with the five central parts of the SCOR framework: Performance, Processes, Practices, People, and Green SCOR
- Develop a SCOR improvement program
- Understand the five phases of a typical SCOR improvement program
- Apply the SCOR framework to an improvement project

By the conclusion of the workshop, participants will acquire practical tools to use as they embark on a major supply chain improvement program.

## Target Audience

This workshop is designed for supply chain professionals working in supply chain governance, expert or project manager positions (and related functions), seeking to understand how to apply the SCOR model, how to use and interpret SCOR metrics and how to organize a typical SCOR project.

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## Trainers



**Douglas J. Kent** is the executive vice president of strategy and alliances at ASCM. Kent has 35+ years of transformational advisory and practitioner experience with large multi-national organizations. He specializes in SCOR®-based transformations, supply chain strategy & segmentation, supply chain planning, enterprise risk optimization and supply chain visibility. As an APICS certified SCOR master instructor, he has travelled the globe leading workshops, education and transformational programs.



**Andreas Kerst** is Supply Chain Trainer and Consultant. He spent 30+ years in the Chemical Industry and 20+ years in Supply Chain Management. As a plant Supply Chain Manager dealing with hands-on day-to-day management of raw materials and finished product, as Regional Supply Planner and later as Global Supply Chain Manager dealing with finished product supply, demand and inventory on a large scale. He has worked as an internal Supply Chain Consultant for the plastics, paint and food businesses and as a Regional Project Manager in the enterprise he worked for.



**Christian Voyé** is Supply Chain Consultant & Coach. He has been teaching for PMI and company internal for many years. Christian has 30+ years of experience in process reengineering, quality and continuous improvement projects. He is APICS and DDI Instructor, Six Sigma Master Black Belt, Lean Practitioner and Lean Coach. In the past he introduced LEAN processes and cross functional quality assurance processes including Sales, Technology and Supply Chain. He also has been responsible for the development, implementation and improvement of Production Systems.

## Seminar Fees

- **Onsite** € 1.745 (plus VAT)
- **Virtual Classroom** € 1.645 (plus VAT),

including 2 training days, APICS SCOR Participant Workbooks, access to the digital APICS SCOR Model, lunch and refreshments at the seminar locations (onsite seminar).

## Dates & Venues

- Frankfurt, November 16-17, 2022
- Virtual Classroom, December 19-20, 2022

## Registration

Questions about organization? Please contact Ms. Christine Matzner (seminar@pmi-m.de):

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